

How I found myself in Washington, DC, Nashville, San Francisco and New York this year...











Ultimately, I scored tours at:

Google with airbnb Linked in

PANDORA[®]

Pinterest GitHub

WIRED sripple
yelp: wework



What Not To Wear



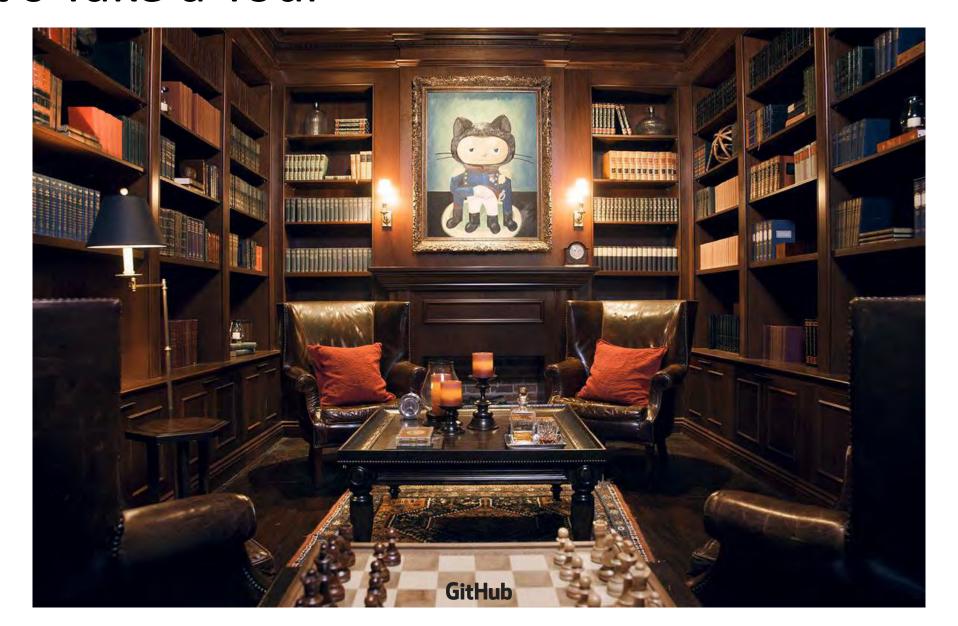




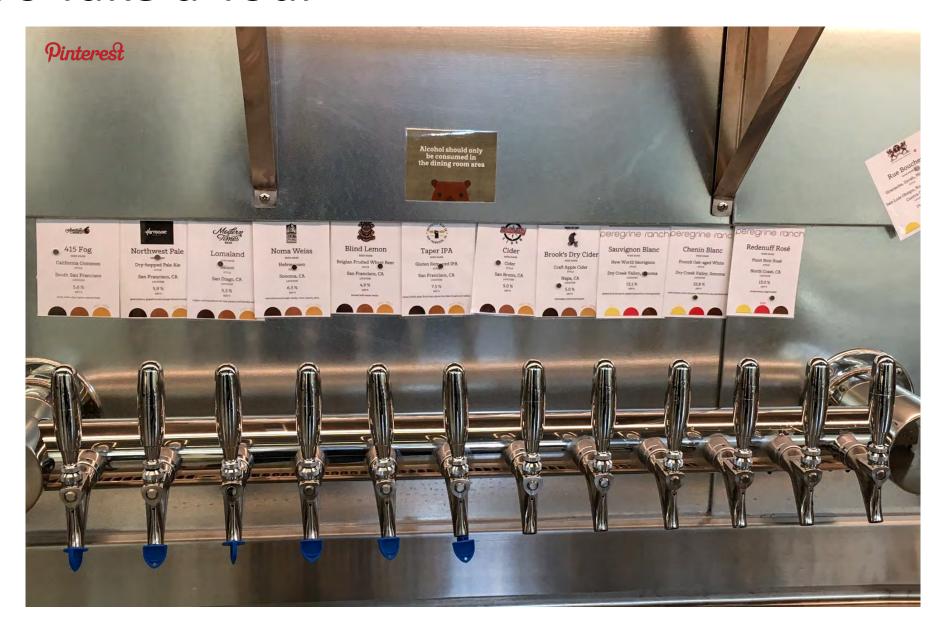




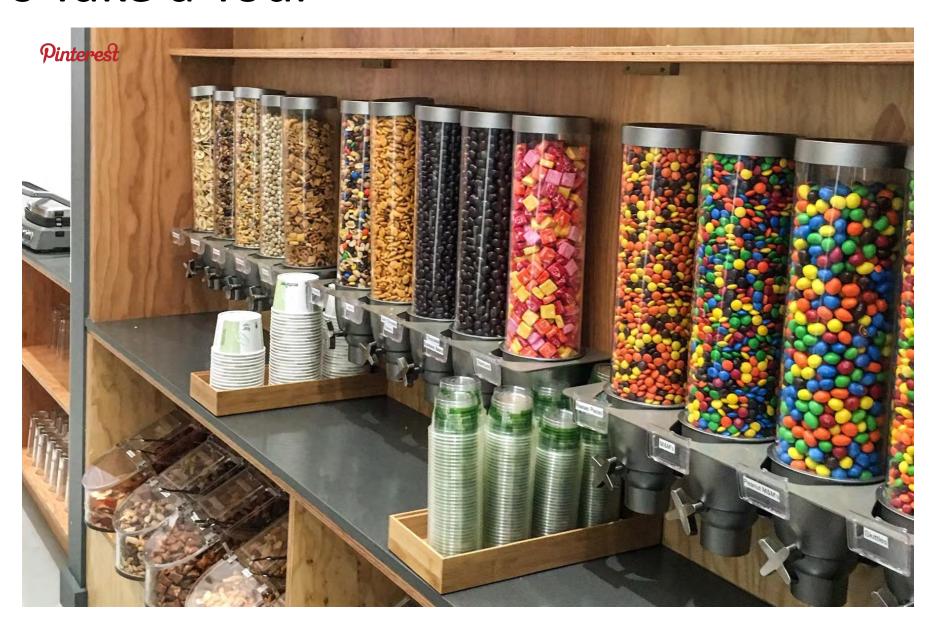












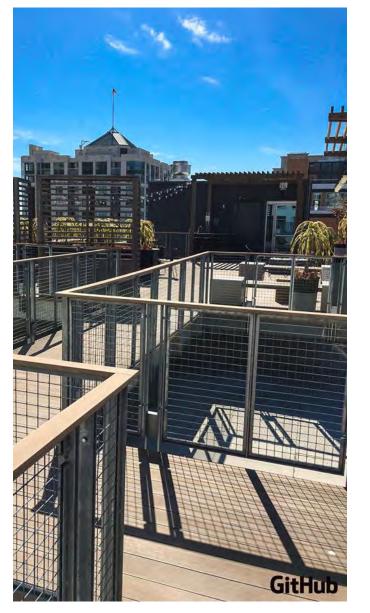










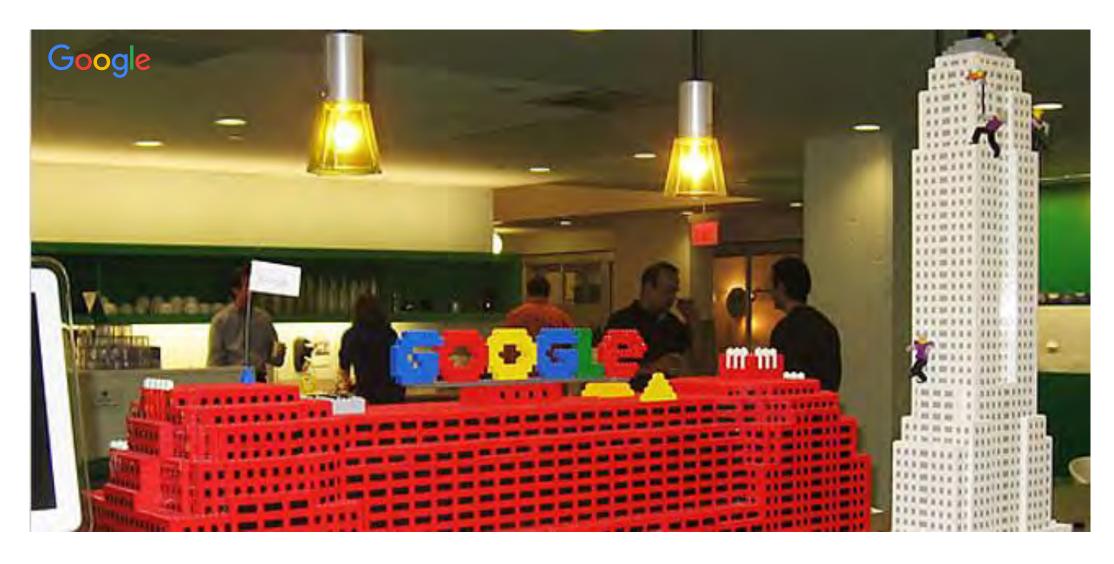




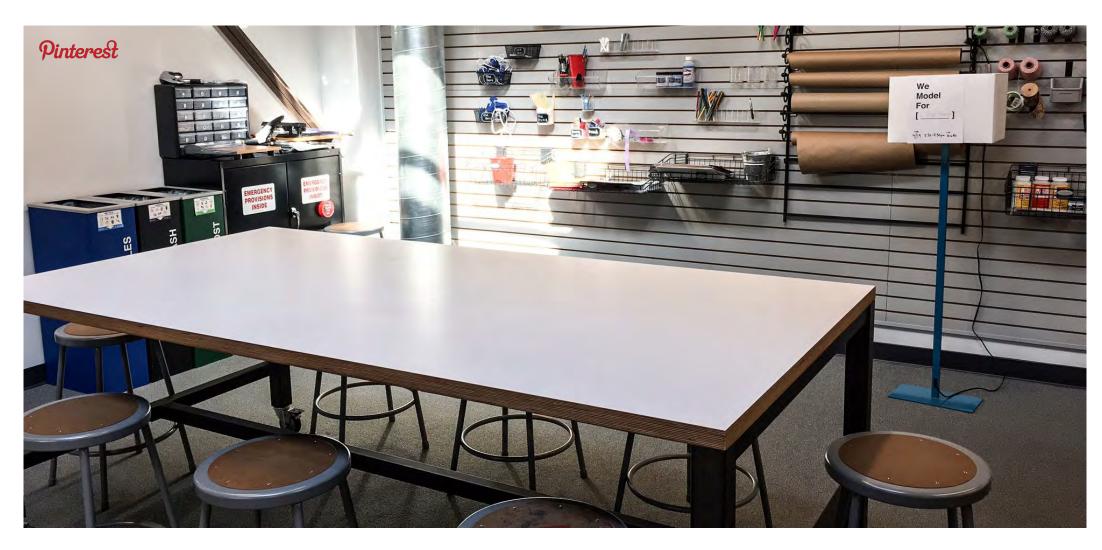






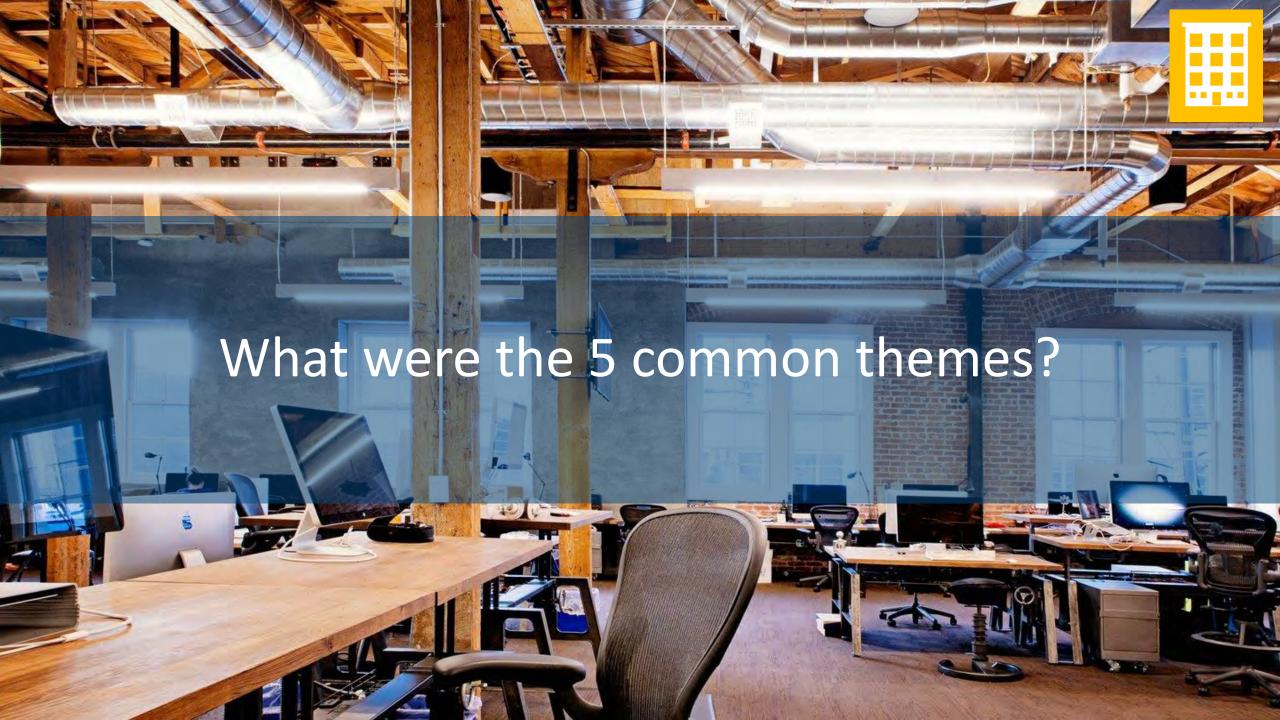






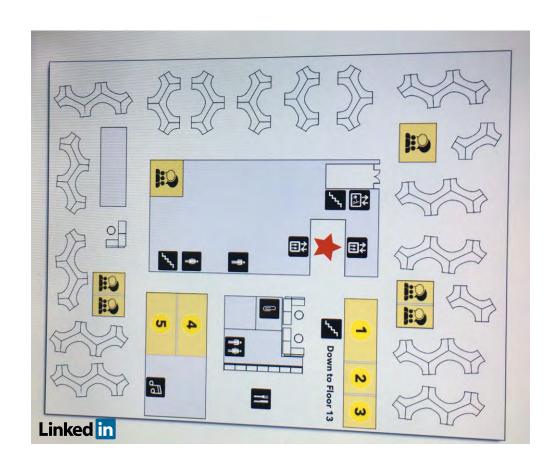


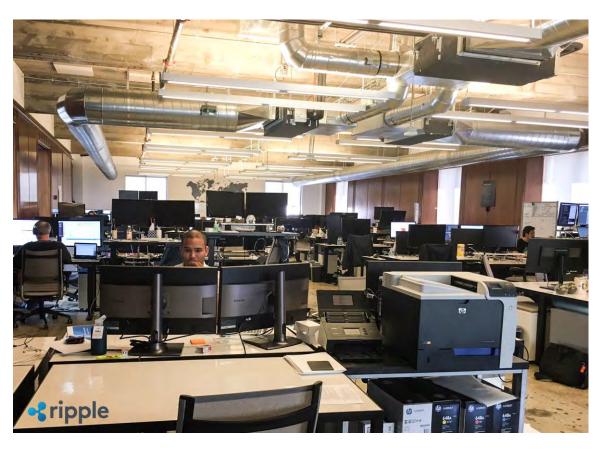




1 -> Open plan is the only plan







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The message: collaboration is king and hierarchies are dead.

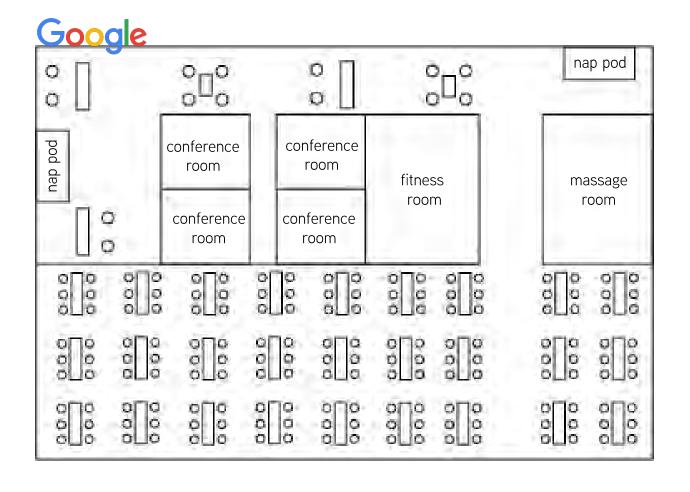


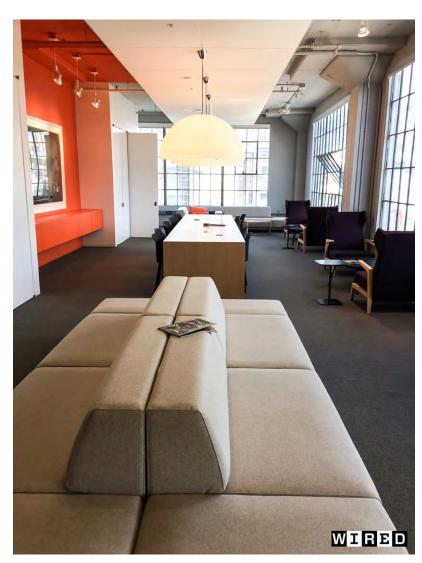


1 -> Open plan is the only plan



> But how do we deal with the noise?

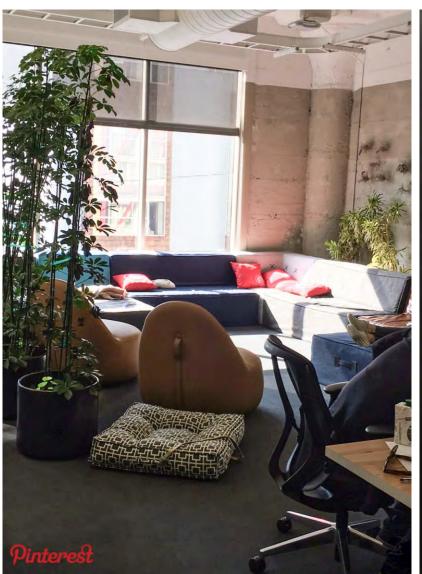




2 Team and Quiet Rooms Abound



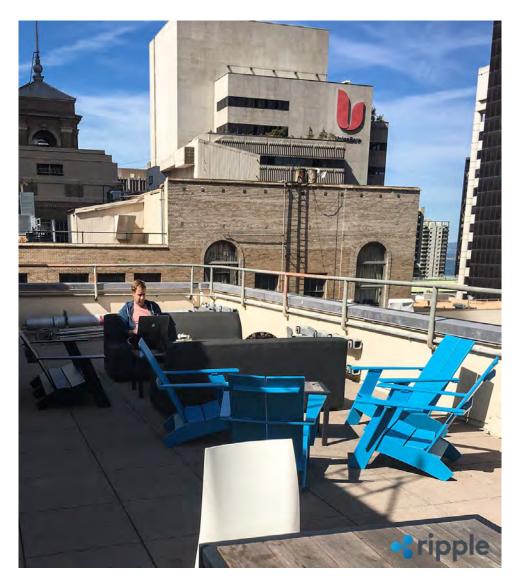






3 -> And open space, we need that too!





No dropped ceilings

> Please no large mechanical building cores

Operable windows

3 -> And open space, we need that too!

> Everyone's green and healthy







4 > Amenities



(Welcome to the firm. No one ever leaves - because they don't have to...)







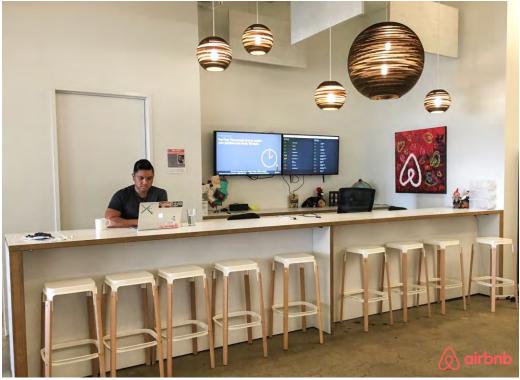
4 > Amenities



> What if I need help with my technology?







5 → Culture



> Everybody's the Same But Everybody's Different

wework

Culture: Everyone is welcome





Culture: Connection



Culture: Crafty



Culture: Hospitable

5 → Culture



> Everybody's the Same But Everybody's Different



Culture: Creative and quirky





Culture: Fun



Culture: Communication and connection



Culture: We're just getting started and we are focused!

WHAT CAN YOU DO TO ADVANCE CREATIVITY AND COLLABORATION?



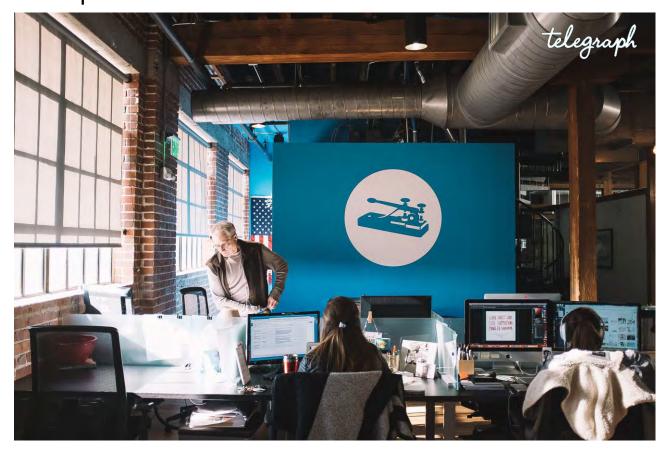
SETTING THE STAGE FROM A REAL ESTATE PERSPECTIVE

- If you buy, is it a good use of capital? Do you have the flexibility you need?
- If you lease, understand the trade-off required between flexibility as to term length and lease economics.
- Also understand landlord/lender security requirements and the ramifications.

With this in mind...



> Ditch the high-walled cubes and use existing "offices" for team/quiet space.







> Use amenities to create a pull to collaboration spaces.











Don't spend on your space at all; spend on your people. You can take those with you when you grow and move.



> Team Walls







> Define and focus on culture



Come visit the 11th floor to view some examples.



> Open plan with open ceilings. (And Break-up Cookies→Food)

